



Revision number: 5

Purchasing Agent: Glendon Mitchell

**Item: COMPUTERS - UNIX SERVERS**

Vendor: 11552G E **HEWLETT PACKARD/APOLLO DIVISION**  
348 E. WINCHESTER #100  
SALT LAKE CITY UT 84107

Internet Homepage: [www.hp.com/hp.webcat/main.html](http://www.hp.com/hp.webcat/main.html)

Telephone: (801) 265-6216

Fax number: (801) 265-6390

Contact: DAVE DOXEY

Email address: dave\_doxey@hp.com

Brand/trade name: HEWLETT-PACKARD

Price: SEE DISCOUNTS ATTACHED. CONTACT VENDOR FOR PRICES

Terms: NET 30

Effective dates: 10/01/00 through 09/30/01

Days required for delivery: VARIES

Price guarantee period: NONE

Minimum order: NONE

Min shipment without charges: N/A

Other conditions: SEE AUTHORIZED RESELLERS ATTACHED.

NOTE: THIS AGREEMENT ALLOWS FOR TWO (2) ADDITIONAL  
ONE-YEAR OPTIONS TO RENEW AFTER 09/30/02.

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NOTE: CONTACT PERSON HAS CHANGED.

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CONTRACT USERS WHO ARE CONTEMPLATING FIRST-TIME PURCHASES OF UNIX SERVERS SHOULD REVIEW AND COMPARE THE FOLLOWING PRICE AGREEMENTS BEFORE FINALIZING A SERVER PURCHASE:

PA425 IBM CORPORATION  
PA434 SUN MICROSYSTEMS  
PA926 COMPAQ COMPUTER CORPORATION (DIGITAL)  
PA930 SILICON GRAPHICS INC.

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.



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**AUTHORIZED RESELLERS:**

1. **INTEGRATED BUSINESS SOLUTIONS** (VENDOR #27564D)  
 505 EAST 200 SOUTH SUITE 401  
 SALT LAKE CITY UT 84117  
 PHONE: (801) 328-4567  
 CONTACTS: Lou Wernberg  
 Greg Chachas  
 Deborah Hoffler

2. **EXPANETS OF ARIZONA, INC.** (VENDOR# 94650A)  
 5330 South 900 East, STE 150  
 SALT LAKE CITY, UT 84117  
 PHONE: (801) 483-4362  
 CELL: (801) 514-2722  
 FAX: (801) 483-4384  
 CONTACT: Aaron Moffett

For providing Web enablement solutions using Net Dynamic software only:

3. **UINTA BUSINESS SYSTEMS** (VENDOR #00256H-A)  
 332 W. BUGATTI DR.  
 SALT LAKE CITY UT 84115-2522  
 PHONE: (801) 461-7600  
 FAX: (801) 486-4720

**DESCRIPTION**

**DISCOUNT\*\***  
COLUMN I COLUMN II COLUMN III

## Unix Systems/Servers &amp; Components

Academic/educational entities  
 Government/Admin. entities

N/A\*  
 15%

N/A\*  
 19%

N/A\*  
 19%

## Software Licensing &amp; Maintenance

Academic/educational entities  
 Government/Admin. entities

N/A\*  
 15%

N/A\*  
 19%

N/A\*  
 19%

## Training Courses

Academic/educational entities  
 Government/Admin. entities

N/A\*  
 N/A

## Unix System/Service Maintenance

Academic/educational entities  
 Government/Admin. entities

N/A\*  
 Varies (0-25%)

## Repair Rates (product not under warranty):

\$250.00/Hr plus travel. Other service levels available. Contact vendor for rates.  
 For repair services, call: (800) 633-3600



\* Academic/educational entities are not covered under this agreement. Contact Jerry Fullmer, Director of Information Technology at the Utah Board of Education for pricing against contract G7R24.

\*\* Current HP/GSA authorized ADP schedule. Contact vendor for pricing.

FINET COMMODITY CODE(S):

20493000000-TERMINALS AND CRTS: DATA PROCESSING SYSTEMS (MICROCOMPUTERS

20693000000-TERMINALS AND CRTS: DATA PROCESSING SYSTEMS (MINI & MAINFRAME)

90634000000-FREIGHT HANDLING; MATERIALS HANDLING